



2017-18 Candidates for NYSSA Offices

Pursuant to Article 9, Section 2 of the By Laws, the NYSSA Nominating Committee presents the following List of Candidates to the NYSSA member clubs for the delegates to vote on at the Annual Meeting to be held on Sunday, April 30, 2017:

Vice President: Craig LaPlante (incumbent)

Treasurer: John Occhino (incumbent)

Attached please find the proposed 2017-18 NYSSA Budget.

The 2016-17 SLEDNY Draft Budget is included for reference.

(The SLEDNY 2017-18 Budget does not get considered until the May SLEDNY Board meeting when new officers are installed.)

All Event information is available online, at www.slednyforum.com.

Some Important Details...

- Youth family members** 17 and under may attend at no charge – but they MUST be pre-registered.
- Register online** before April 10, at www.slednyforum.com.
- Friday Check-In** is from noon to 7 pm.
- Checks made out to SLEDNY, Inc for the purchase of Charity Auction tickets, and donations of items to the Charity Auction, *are tax deductible*. Receipts will be available for dropped-off Auction items.
- Friday Night Costume Party at 8 pm! -- get creative! (pssst... proper credentials will be required....)
- Saturday Check-In** is from 7am to 4 pm.
- Super Raffle Tickets** and \$5 per ticket stub returned must be turned in by **12 noon on Saturday** on the Ground Floor of the Conference Center.
- A record number of candidates for the **NYSSA Awards** were received this year. Don't miss the Award Presentation at **Saturday's Award Luncheon**.
- Check-In for **Sunday-Only** attendees is 7:00 am to 8:45 am.



Is a fun place to visit! Check it out at: www.lakeplacid.com

New York State Snowmobile Association

Proposed

2017-2018 Budget

Prepared February, 2017 by the Budget & Finance Committee:

Roger McCabe, Chair cumminsram44@gmail.com

John Occhino, NYSSA Treasurer

**Approved by the NYSSA Board of Directors
to forward for consideration by the Delegates
at the April 30, 2017 Annual Meeting in Lake Placid, NY**

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

RECAP

	Budget 2016/2017	Budget 2017/2018
TOTAL PROJECTED INCOME	\$ 710,546.00	\$ 720,146.00
COMMITTEE EXPENSES		
AWARDS	\$ -	\$ -
BUDGET AND FINANCE	\$ 45,075.00	\$ 51,075.00
PUBLIC RELATIONS	\$ -	\$ -
EXECUTIVE COMMITTEE		
EXECUTIVE COMMITTEE	\$ 5,200.00	\$ 6,200.00
EXECUTIVE DIRECTOR	\$ 75,250.69	\$ 6,660.00
OFFICE	<u>\$ 87,307.83</u>	<u>\$ 20,650.00</u>
EVENTS AND PROMOTION	\$ 6,350.00	\$ 9,800.00
ANNUAL MEETING & FORUM	\$ 3,000.00	\$ 3,600.00
GOVERNMENTAL AFFAIRS	\$ 65,580.00	\$ 72,115.00
ISC/ACSA	\$ 7,100.00	\$ 8,700.00
MEMBERSHIP	\$ 40,000.00	\$ 39,500.00
PAST PRESIDENT	\$ 300.00	\$ -
PRESIDENT	\$ 1,800.00	\$ 1,400.00
SAFETY AND EDUCATION	\$ 550.00	\$ -
SECRETARY	\$ 1,300.00	\$ 50.00
TRAILS COMMITTEE		
TRAILS DEVELOPMENT AND FUNDING	\$ 271,906.00	\$ 259,506.00
TRAILS COORDINATOR	<u>\$ 93,857.26</u>	<u>\$ 42,350.00</u>
TREASURER	\$ 1,100.00	\$ 1,000.00
VICE PRESIDENT	<u>\$ 1,400.00</u>	<u>\$ 700.00</u>
Employee Compensation		
Salaries		\$ 159,532.44
Payroll Taxes		\$ 12,762.60
Employee Benefits		<u>\$ 23,185.64</u>
TOTAL BUDGETED EXPENSES	<u>\$ 707,076.78</u>	<u>\$ 718,786.68</u>
BUDGETED INCOME OVER BUDGETED EXPENSES	<u>\$ 3,469.22</u>	<u>\$ 1,359.32</u>

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

INCOME

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Reimbursement of SledNY Admin Services	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	11
Super Raffle Donations	\$ 60,010.00	\$ 45,000.00	\$ 50,000.00	1
Memberships	\$ 375,360.00	\$ 280,000.00	\$ 275,000.00	2
Business Memberships	\$ 2,800.00	\$ 2,000.00	\$ 2,400.00	3
Trail Defender Memberships	\$ 4,045.00	\$ 5,000.00	\$ 4,000.00	4
Other Donations	\$ -	\$ -	\$ -	4A
Trail Insurance Grants	\$ 264,006.00	\$ 264,006.00	\$ 264,206.00	5
Sale of Product	\$ 936.00	\$ 500.00	\$ 500.00	
Bulk Sign Sales	\$ 35,025.86	\$ 30,000.00	\$ 35,000.00	6
Interest Income	\$ 16.84	\$ 40.00	\$ 40.00	7
Inserts and Affinity	\$ 40,256.93	\$ 35,000.00	\$ 40,000.00	8
Web Site Ads	\$ 14,323.52	\$ 12,000.00	\$ 12,000.00	9
Credit Card Fees	\$ -	\$ 33,000.00	\$ 33,000.00	10
Total Income	<u>\$ 800,780.15</u>	<u>\$ 710,546.00</u>	<u>\$ 720,146.00</u>	

NOTES OF EXPLANATION

- 1) 2017 Super Raffle donation from Onondaga County Snowmobile Association, number reflects avg season.
- 2) NYSSA Membership: 55,000 @ \$5 each.
- 3) Business Memberships are expected to fall off slightly for the coming season.
- 4) Trail Defender donations over the last couple of years have been about 200 at \$20 each.
- 4A) Expecting to submit a ISMA grant application on behalf of SLEDNY, This would not be shown as income for NYSSA's budget.
- 5) Trail insurance grant for Trails Insurance premium and Trails Insurance Administration.
- 6) Bulk Sign: Pass through, Clubs ordering signs pay for them.
- 7) Bank interest on our accounts has become very insignificant.
- 8) Inserts and Affinity: Primarily from Nationwide and NILICO.
- 9) Web Site, On-line Magazine and other advertising revenue.
- 10) Convenience fee collected from 60% of members that choose to join on line using a credit card. Based on history over the last couple of years.
- 11) It was suggested by the auditors that we include a charge back to SLEDNY to cover day to day administrative expenses. This is the income line for that donation.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

ANNUAL MEETING/FORUM

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018
Forum Expenses	\$ 1,047.27	\$ 3,000.00	\$ 3,600.00 a)
Total Expenses	<u>\$ 1,047.27</u>	<u>\$ 3,000.00</u>	<u>\$ 3,600.00</u>

NOTES OF EXPLANATION

a) The majority of the Forum expenses have been moved to SLEDNY to take advantage of the tax savings that are available to the 501C3 Corporation. The majority of Friday and Saturday's programs are included on the SLEDNY side of the ledger. This budget item is for Sunday's annual meeting expenses and includes printing of annual meeting book and the Parliamentarian's fees for the annual meeting.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

EXECUTIVE COMMITTEE

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Mileage/Tolls	\$ 124.20	\$ 100.00	\$ 200.00	a)
Meals/Lodging	\$ -	\$ 100.00	\$ 600.00	a)
Website Redevelopment	\$ 1,800.00	\$ 5,000.00	\$ 5,400.00	b)
Totals	<u>\$ 1,924.20</u>	<u>\$ 5,200.00</u>	<u>\$ 6,200.00</u>	

NOTES OF EXPLANATION

a) Added \$100 for AdHoc committee travel to this committee. Also added \$500 for AdHoc lodging meals to this line. Budgeted funds for AdHoc committee travel has never been included in previous budgets.

b) Website Maintenance contract cost @\$450/month.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

BUDGET AND FINANCE COMMITTEE

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Contract Services	\$ 5,100.00	\$ 5,300.00	\$ 5,300.00	a)
Office Supplies	\$ -	\$ -	\$ -	
Legal Services	\$ -	\$ -	\$ -	b)
Accounting Services	\$ 5,115.00	\$ 4,800.00	\$ 5,200.00	c)
Mileage/Tolls	\$ 323.70	\$ 500.00	\$ 500.00	
Meals/Lodging	\$ 395.14	\$ 200.00	\$ 200.00	
Insurance	\$ 2,708.46	\$ 2,500.00	\$ 2,250.00	d)
Tax Payments	\$ 125.00	\$ 125.00	\$ 125.00	
Bank Charges	\$ 967.44	\$ 150.00	\$ 500.00	e)
Monthly BOD Meeting Travel Expenses	\$ 36,620.19	\$ 24,500.00	\$ 30,000.00	f)
BOD Meeting Expenses	<u>\$ 8,489.50</u>	<u>\$ 7,000.00</u>	<u>\$ 7,000.00</u>	g)
Totals	<u>\$ 59,844.43</u>	<u>\$ 45,075.00</u>	<u>\$ 51,075.00</u>	

NOTES OF EXPLANATION

- a) Bookkeeping services, remains at \$425/month + \$200 for reimburseable expenses.
- b) Legal Services associated w/ formation of 501c3, SLEDNY; project is complete no further legal assistance anticipated.
- c) Accounting service for external annual audit and tax filings.
- d) Association General Corporate Insurance Policies.
- e) We are in the process of moving all our banking to another institution. We expect to reduce our bank fees by as much as 50% for the coming season.
- f) Based on 10 meetings in 2017/18 (no June or August meetings). The Federal Rate was reduced by 0.5 cents for 2017. Meeting travel expenses are significant in our budget and we continue to look for ways to reduce these costs into the future.
- g) Based on 10 meetings in 2017/18 (no June or August meetings). Anticipate holding the majority of the meetings in Canastota, where NYSSA has been getting meeting accomodations at a very favorable rate.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

PUBLIC RELATIONS

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Postage	\$ -	\$ -	\$ -	
Materials/Supplies	\$ -	\$ -	\$ -	
Contract Services	\$ 3,000.00	\$ 3,000.00	\$ -	a)
Rentals	\$ -	\$ -	\$ -	
Advertising	\$ -	\$ -	\$ -	
Mileage/Tolls	\$ -	\$ -	\$ -	
Meals/Lodging	\$ 22.34	\$ -	\$ -	
Miscellaneous	\$ -	\$ -	\$ -	
	<u>\$ 3,022.34</u>	<u>\$ 3,000.00</u>	<u>\$ -</u>	

NOTES OF EXPLANATION

Footnotes:

a) PR firm contract was cancelled effective June 2016.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

EXECUTIVE DIRECTOR

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Postage	\$ 66.02	\$ 200.00	\$ 100.00	
Telephone/Fax	\$ 1,077.24	\$ 1,060.00	\$ 1,060.00	
Computer Supplies	\$ 137.18	\$ 50.00	\$ 50.00	
Office Supplies	\$ 280.92	\$ 350.00	\$ 350.00	a)
Mileage/Tolls	\$ 3,197.90	\$ 3,000.00	\$ 3,000.00	
Meals/Lodging	\$ 1,344.71	\$ 1,500.00	\$ 1,500.00	
Memberships/Dues/Registrations	\$ 760.00	\$ 300.00	\$ 300.00	b)
Gifts/Donations	\$ 394.61	\$ 200.00	\$ 300.00	c)
Salary	\$ 59,534.28	\$ 58,794.75	\$ -	d)
Payroll Taxes	\$ 5,110.71	\$ 4,703.58	\$ -	e)
Employee Benefits	\$ 4,352.92	\$ 5,092.36	\$ -	f)
Totals	<u>\$ 76,256.49</u>	<u>\$ 75,250.69</u>	<u>\$ 6,660.00</u>	

NOTES OF EXPLANATION

- a) Majority of Executive Director office supplies are thru Office Budget, some special items such as printer cartridges are ordered directly.
- b) The Executive Director has been expanding his membership in professional organizations with the goal of networking with other not for profits with similar interests.
- c) Each year Executive Director arranges for flowers and memorial donations for departed members.
- d) Executive Director compensation package has been moved to a combined tab for all employees. titled "Total Employee Compensation"
- e) Included on tab titled "Total Employee Compensation"
- f) Included on tab titled "Total Employee Compensation"

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

EVENTS AND PROMOTION

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018
Postage	\$ -	\$ 100.00	\$ -
Computer Services	\$ -	\$ 200.00	\$ -
Office Supplies	\$ -	\$ 300.00	\$ 300.00
Materials/Supplies	\$ 3,192.00	\$ 750.00	\$ 1,000.00 a)
Advertising and Promotion	\$ -	\$ 1,500.00	\$ -
Mileage/Tolls	\$ 1,474.75	\$ 1,500.00	\$ 1,500.00
Meals/Lodging	\$ 1,450.71	\$ 1,500.00	\$ 1,500.00
Gifts/Donations	\$ 5,000.00	\$ -	\$ 5,000.00 b)
Purchase for Resale	\$ 312.92	\$ 500.00	\$ 500.00
Misc	\$ 10.00	\$ -	\$ -
Totals	<u>\$ 11,440.38</u>	<u>\$ 6,350.00</u>	<u>\$ 9,800.00</u>

NOTES OF EXPLANATION

Targeted Events Travel

- Super Raffle
- Big East
- Northeast SnoCross
- Snofest & Snodeo Old Forge
- PA Shows
- SledMass Show

a) Includes: Misc Super Raffle Expenses
 Exhibitor fees for attending shows
 Handbags and coloring books as hand outs with NYSSA logo, for advertising at shows
 Printing a handout/promotional pamphlet.

b) Super Raffle Prize Donation

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

GOVERNMENTAL AFFAIRS

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Postage	\$ 5.28	\$ -	\$ 15.00	a)
Contract Services	\$ 63,340.00	\$ 60,480.00	\$ 66,000.00	b)
Mileage/Tolls	\$ 24.92	\$ -	\$ 500.00	
Meals/Lodging	\$ -	\$ -	\$ 500.00	
Membership/Dues/Registrations	\$ -	\$ -	\$ -	
PAC Donations	\$ 5,000.00	\$ -	\$ 5,000.00	c)
NYS Lobbying Fee	\$ -	\$ 100.00	\$ 100.00	d)
Totals	<u>\$ 68,370.20</u>	<u>\$ 60,580.00</u>	<u>\$ 72,115.00</u>	

NOTES OF EXPLANATION

- a) Postage for letters thanking Congressmen/Senators after DC Fly-In.
- b) Contract Services: Capitol Group @ \$5500 per month.
- c) PAC Donation: NYSSA maximum annual contribution.
- d) NYS lobbying fee of \$50/biannually.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

ISC/ACSA

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Mileage/Tolls	\$ 1,341.92	\$ 1,000.00	\$ 1,800.00	a)
Meals/Lodging	\$ 2,264.64	\$ 1,000.00	\$ 1,800.00	a)
Membership/Dues/Registration	\$ 5,535.00	\$ 5,100.00	\$ 5,100.00	b)
Gifts/Donations	\$ -	\$ -	\$ -	
Totals	<u>\$ 9,141.56</u>	<u>\$ 7,100.00</u>	<u>\$ 8,700.00</u>	

NOTES OF EXPLANATION

Footnotes:

- a) These budget lines are based on one representative traveling to South Dakota for the 2017 ISC. on the NYSSA Budget. They also included travel funds for the April ACSA DC Fly In and NE Chapter Spring meetings. The SLEDNY Budget will cover 2 more attendees to the 2017 ISC as well.
- b) Annual dues for ACSA at \$5,000, also Northeast Chapter at \$100.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

MEMBERSHIP

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018
Materials/Supplies	\$ -	\$ 1,000.00	\$ 500.00
Computer Service	\$ 30.00	\$ 1,000.00	\$ 1,000.00
Contract Services	\$ -	\$ 5,000.00	\$ 5,000.00
Donations	\$ -	\$ -	\$ -
Advertising/Promotions	\$ 500.00	\$ -	\$ -
Bank Fees	\$ 39,000.31	\$ 33,000.00	\$ 33,000.00 a)
mileage tolls	\$ -	\$ -	\$ -
PAC donation neg check off	\$ 12,747.00	\$ -	\$ -
Totals	\$ 52,277.31	\$ 40,000.00	\$ 39,500.00

NOTES OF EXPLANATION

a) Credit card merchant fees for online sales.

A convenience fee of \$1 is being collected for online memberships paid by credit card beginning in 2016. This fee should cover the CC fees incurred by these online sales.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

OFFICE

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Postage	\$ 2,386.86	\$ 2,000.00	\$ 2,000.00	(1)
Freight	\$ 1,356.32	\$ 1,100.00	\$ 1,250.00	(2)
Telephone/Fax	\$ 3,316.79	\$ 3,500.00	\$ 3,500.00	
Computer Service	\$ 7,337.64	\$ 8,000.00	\$ 6,000.00	(3)
Office Supplies	\$ 1,262.66	\$ 1,200.00	\$ 1,200.00	
Materials/Supplies	\$ 1,165.63	\$ 500.00	\$ 600.00	
Capital Equipment	\$ -	\$ 1,000.00	\$ 1,000.00	(4)
Contract Services	\$ -	\$ 250.00	\$ -	
Maintenance	\$ -	\$ -	\$ -	
Mileage/Tolls	\$ 3,280.23	\$ 3,500.00	\$ 3,500.00	
Meals/Lodging	\$ 722.84	\$ 1,000.00	\$ 750.00	
Gifts and Donations	\$ -	\$ 100.00	\$ -	
Memberships/Dues/Registrations	\$ 50.00	\$ 400.00	\$ 100.00	
Salary	\$ 50,358.07	\$ 51,359.28	\$ -	(5)
Payroll Taxes	\$ 4,142.13	\$ 4,108.74	\$ -	(6)
Employee Benefits	\$ 7,013.24	\$ 6,789.81	\$ -	(7)
Trailer and Sled Maintenance - Registration	\$ 983.37	\$ 2,500.00	\$ 750.00	(8)
Totals	<u>\$ 83,375.78</u>	<u>\$ 87,307.83</u>	<u>\$ 20,650.00</u>	

NOTES OF EXPLANATION

- (1) No longer mailing monthly to clubs.
- (2) UPS continues to increase its rates. (Super Raffle Expense)
- (3) Constant Contact & Carbonite off site computer back up.
- (4) In the event of critical equipment failure.
- (5) General Manager & Part Time Office staff compensation package has been moved to a combined tab for all employees titled "Total Employee Compensation"
- (6) Included on tab titled "Total Employee Compensation".
- (7) Included on tab titled "Total Employee Compensation"
- (8) The second sled and two of the trailers are being transferred to SLEDNY since they are used for Education and Promotional events.
There will be only one trailer to be carried under the NYSSA budget.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

PAST PRESIDENT

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Mileage/Tolls	\$ 49.96	\$ 200.00	\$ -	a)
Meals/Lodging	\$ -	\$ 100.00	\$ -	a)
Totals	<u>\$ 49.96</u>	<u>\$ 300.00</u>	<u>\$ -</u>	

NOTES OF EXPLANATION

a) The Immediate Past President has not been active therefore there is no need to budget for his travel.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

PRESIDENT

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018
Postage	\$ -	\$ -	\$ -
Telephone/Fax	\$ -	\$ -	\$ -
Office Supplies	\$ -	\$ -	\$ -
Materials/Supplies	\$ -	\$ -	\$ -
Mileage/Tolls	\$ 781.96	\$ 1,400.00	\$ 1,000.00
Meals/Lodging	\$ 213.87	\$ 400.00	\$ 400.00
Totals	<u>\$ 995.83</u>	<u>\$1,800.00</u>	<u>\$1,400.00</u>

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

SAFETY AND EDUCATION

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Postage	\$ -	\$ 50.00	\$ -	
Computer Services	\$ -	\$ -	\$ -	
Advertising/Promotion	\$ -	\$ 500.00	\$ -	
Mileage/Tolls	\$ -	\$ -	\$ -	
STEP Program	\$ -	\$ -	\$ -	a)
Totals	\$ -	\$ 550.00	\$ -	

NOTES OF EXPLANATION

- a) All remaining Safety and Education committee expenses have been shifted to the SLEDNY budget. This allows both Corporations, NYSSA and SLEDNY, to take advantage of the tax benefits available for the committee's educational projects.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

SECRETARY

	Year to	Budget	Budget
	Date 3-29-17	2016/2017	2017/2018
Capital Equipment	\$ -	\$ 1,000.00	\$ -
Office Supplies	\$ 21.60	\$ 50.00	\$ 50.00
Mileage/Tolls	\$ -	\$ 150.00	\$ -
Meals/Lodging	\$ -	\$ 100.00	\$ -
Totals	<u>\$ 21.60</u>	<u>\$ 1,300.00</u>	<u>\$ 50.00</u>

NOTES OF EXPLANATION

Secretary has not been traveling for the Association over the past year.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

TRAILS DEVELOPMENT AND FUNDING

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Computer Services	\$ 432.50	\$ 450.00	\$ 450.00	a)
Postage	\$ -	\$ -	\$ -	
Capital Equipment	\$ -	\$ 2,000.00	\$ -	b)
Contract Services	\$ -	\$ -	\$ -	
Legal Services	\$ 4,227.50	\$ 5,000.00	\$ 5,000.00	c)
Mileage/Tolls	\$ 299.33	\$ 200.00	\$ 200.00	
Meals/Lodging	\$ 59.00	\$ 150.00	\$ 150.00	
Trail Insurance	\$ 253,506.00	\$ 264,006.00	\$ 253,706.00	d)
Memberships/Dues/Registrations	\$ -	\$ 100.00	\$ -	
Coop Trail Development				
Training				
Miscellaneous				
Totals	<u>\$ 258,524.33</u>	<u>\$ 271,906.00</u>	<u>\$ 259,506.00</u>	

NOTES OF EXPLANATION

- a) Annual renewal of Arcview Software License & maintenance agreement.
- b) Committee proposed revisiting GPS units for groomers project. 3 vendors provided units at no cost for evaluation. They do not expect to incur any costs as they complete the evaluation.
- c) Trail Defender disbursements (as approved on case by case basis).
- d) Trails Insurance Premium is \$253,706 for 2017/18.
Trails Insurance Administration request will be for \$10,500.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

TRAILS COORDINATOR

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018	
Postage	\$ 68.96	\$ 125.00	\$ 75.00	
Freight	\$ -	\$ 25.00	\$ 25.00	
Telephone/Fax	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	
Office Supplies	\$ 23.65	\$ 250.00	\$ 100.00	
Materials/Supplies	\$ 57.04	\$ 500.00	\$ 100.00	
Capital Equipment	\$ 719.76	\$ 1,500.00	\$ 1,000.00	
Mileage/Tolls	\$ 2,736.11	\$ 3,250.00	\$ 3,250.00	
Meals/Lodging	\$ 636.38	\$ 1,250.00	\$ 1,000.00	
Miscellaneous	\$ 242.13	\$ 1,000.00	\$ 300.00	
Bulk Sign Purchases	\$ 33,753.65	\$ 30,000.00	\$35,000.00	a)
Salary	\$ 46,447.70	\$ 45,708.24	\$ -	b)
Payroll Taxes	\$ 4,101.36	\$ 3,656.66	\$ -	c)
Employee Benefits	\$ 4,352.92	\$ 5,092.36	\$ -	d)
Totals	\$ 94,639.66	\$ 93,857.26	\$ 42,350.00	

NOTES OF EXPLANATION

- a) Bulk sign order is administered by the Trails Coordinator, all signs are paid in full by the clubs.
A corresponding \$35,000 income from Bulk Signs is included on the Income side of the Budget.
- b) Trail Coordinator compensation package has been moved to a combined tab
for all employees titled "Total Employee Compensation"
- c) Included on tab titled "Total Employee Compensation".
- d) Included on tab titled "Total Employee Compensation"

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2016-MARCH 2017

VICE PRESIDENT

	Year to Date 3-29-17	Budget 2015/2016	Budget 2016/2017
Office Supplies	\$ 107.44	\$ -	\$ -
Mileage/Tolls	\$ 571.38	\$ -	\$ 500.00
Meals/Lodging	\$ -	\$ -	\$ 200.00
Totals	<u>\$ 678.82</u>	<u>\$ 700.00</u>	<u>\$ 700.00</u>

NOTES OF EXPLANATION

Attend shows and meetings.

Fill in for the President when he/she cannot attend meetings or events.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

TREASURER

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018
Postage	\$ -	\$ 25.00	\$ -
Computer Service	\$ 555.41	\$ 700.00	\$ 650.00 a)
Office Supplies	\$ 59.55	\$ 175.00	\$ 150.00
Materials/Supplies	\$ -	\$ -	\$ -
Capital Equipment	\$ -	\$ -	\$ -
Meals/Lodging	\$ 276.30	\$ -	\$ -
Mileage/Tolls	<u>\$ 326.91</u>	\$ 200.00	\$ 200.00
Totals	<u>\$ 1,218.17</u>	<u>\$ 1,100.00</u>	<u>\$ 1,000.00</u>

NOTES OF EXPLANATION

a) Annual subscription for Quick Books online software service.

NEW YORK STATE SNOWMOBILE ASSOCIATION, INC.

BUDGET APRIL 2017-MARCH 2018

Total Employee Compensation

	Year to Date 3-29-17	Budget 2016/2017	Budget 2017/2018
Salary	\$ 156,340.05	\$ 155,862.27	\$ 159,532.44
Payroll Taxes	\$ 13,354.20	\$ 12,468.98	\$ 12,762.60
Employee Benefits	\$ 15,719.08	\$ 18,671.98	\$ 23,185.64
Total Employee Compensation	<u>\$ 185,413.33</u>	<u>\$ 187,003.23</u>	<u>\$ 195,480.68</u>

NOTES OF EXPLANATION

Salary and related expenses for full time and part time employees.

SLEDNY, INC**Budget July 2016- June 2017**

INCOME	1 Gifts, grants, and contributions received	\$ 4,000.00	
	2 Membership fees received including transfers from NYSSA	\$ 50,000.00	
	3 Appropriation of unallocated prior year balance	\$ 4,000.00	
	4 Net income from organization's unrelated business activities not included on line 3	\$ -	
	5 Tax revenues levied for and either paid to or spent on behalf of the organization	\$ -	
	6 Value of services or facilities furnished by a governmental unit including grants	\$ 4,000.00	
	7 Other income (not including gain or loss from sale of capital assets) (list)	\$ -	
	Annual fundraising auction	\$ 2,500.00	
	8 Total	\$ 64,500.00	
	9 Gross receipts from admissions, sales of merchandise or services (list)		
	Fees from safety and education program (Forum)	\$ 67,000.00	
	Fees from Safety and education program (ISC 2015)	\$ -	
	10 Total	\$ 131,500.00	
	11 Gain or loss from sale of capital assets	\$ -	
	12 Unusual grants	\$ -	
	13 Total Income		\$ 131,500.00
EXPENSES	14 Fundraising expenses	\$ -	
	15 Contributions, gifts, grants	\$ -	
	Donations to charities, such as Easter Seals	\$ 2,500.00	
	Scholarships	\$ 2,000.00	
	Clean Sled Challenge	\$ 3,000.00	
	16 Disbursements to or for benefit of members (list)	\$ -	
	17 Compensation of officers, directors and trustees	\$ -	
	18 Bookkeeping / Quickbooks	\$ 500.00	
	19 Administration fee to NYSSA	\$ 4,000.00	
	20 Occupancy	\$ -	
	21 Depreciation and depletion	\$ -	
	22 Professional Fees Financial Review	\$ 1,500.00	
	23 Other (list)		
	Supplies	\$ 50.00	
	Postage	\$ 100.00	
	Sled and Trailer Maintenance	\$ 1,000.00	
	Website	\$ 100.00	
	Take a Friend - Travel, mileage, tolls, hotels	\$ 3,000.00	
	Take a Friend - Supplies	\$ 500.00	
	Advertising/publicity/snowmobile general promotion/vendor shows	\$ 5,000.00	
	Travel for promotional shows	\$ 1,000.00	
	Online Education	\$ -	
	Publications	\$ 1,500.00	
	Safety and Educational Forum - conference costs	\$ 85,000.00	
	International Snowmobile Congress (ISC)	\$ 2,000.00	
	Safe Trails Education Program (STEP)	\$ 8,000.00	
	Video Promotion / Sno Trails TV/ Photos/ DVD's etc	\$ 8,000.00	
	Miscellaneous / Storage Equipment	\$ -	
	24 Total Expenses		\$ 128,750.00
	Carry over		\$ 2,750.00
Total Budget			\$ 131,500.00

The 2017-18 Budget does not get considered until the May SLEDNY meeting when new officers are installed.



SLEDNY 8th Annual Vintage Show

Updated Class List!!

Saturday, April 29, 2017

Lake Placid, New York



- 1 Antique 1968 and Older (Original)**
- 2 Antique 1968 and Older (Restored)**
- 3 Trail Sled 1969-1975 (Original)**
- 4 Trail Sled 1969-1975 (Restored)**
- 5 Trail Sled 1976-1985 (Original)**
- 6 Trail Sled 1976-1985 (Restored)**
- 7 Trail Muscle – All Years (Original)**
- 8 Trail Muscle – All Years (Restored)**
- 9 Factory Race Sled 1983 & Older**
- 10 Active Race Sled 1986 & Older**
- 11 Custom Class – Any Year**
- 12 Most Unique**
- 13 Cutter Combo Class**
- 14 Mini Sled Class**
- 15 Forgotten Wonders**
- 16 Delegates Class**
- 17 Farthest Traveled**
- 18 Best of Show**
- 19 People's Choice**

Co-sponsored by: SuperTrax Magazine and by Voss Signs.



County Association Sponsorships:

Oneida County Association of Snowmobile Clubs

Madison County Snowmobile Association

Club Sponsorship:

Tri-Valley Trail Riders

Columbia County Sno Drifters

The New York State Snowmobile Association will be holding their Annual Vintage Sled show during the 2017 SLEDNY Educational Forum at the 1924 Ice Arena, connected to the Convention Center at Lake Placid.

2017 NYSSA VINTAGE SLED SHOW: BIGGER AND BETTER!

- ✓ Sled registration is \$5.00 with a \$20 maximum for an unlimited number of sleds.
- ✓ Sleds cannot be registered in multiple classes.
- ✓ Friday Sled Unload Times: Between the hours of 12:00 pm and 5:00 pm.
- ✓ Saturday Sled Unload Times: Between the hours of 7:00 am and 10:00 am.
- ✓ Open parking for trailers only will be on the outdoor skating rink.
- ✓ Saturday Registration Opens: 8:30 am
- ✓ **Saturday Sled Judging will begin as soon as the sleds enter the complex and are set up.**
- ✓ Awards will be announced at the Awards Luncheon on Saturday – **Lunch tickets sold separately.**
- ✓ Please bring your own tables and chairs. There is a charge to rent tables and chairs from the Convention Center.
- ✓ Sleds delivered on Friday will be locked inside the convention center for the evening. Security will be onsite for the duration of the event.
- ✓ **Lodging and meals are available at an additional cost.**
- ✓ *Hotel rooms are available at a reduced rate at: www.nyssaforum.com*
 - Deals at the Golden Arrow, the Art Devlin or the Hampton Inn and Suites.*
- ✓ For questions or special arrangements contact Rosanne Warner at: President@NYSnowmobiler.com

NOTE: Due to fire codes, please be sure that all sleds have very little fuel in them. (*Empty is best*).

✚ No full tanks.

✚ Please be sure to wheel all sleds across the floors at all times.

****** DO NOT DRAG OR DRIVE SLEDS ON FLOOR******

NYSSA 7th Annual Vintage Show Registration Form

Updated Class, Awards, and Description (\$5 per sled/\$20 unlimited # of sleds)	X \$5.00 ea.
Original Class – Snowmobiles must be all original. Only mechanical replacement parts and windshield replacements are allowed. Snowmobiles may have touch up paint on skis and suspension. Tunnels and hoods cannot be repaired or retouched. Seats can be reupholstered.	
Restored Class – Snowmobiles restored back to “Showroom Condition”. All replacement parts are allowed in the restored class to bring the machine back to its original specifications.	
1 Antique 1968 and Older (Original) (1 st , 2 nd & 3 rd Place Trophies)	
2 Antique 1968 and Older (Restored) (1 st , 2 nd & 3 rd Place Trophies)	
3 Trail Sled 1969 – 1975 (Original) (1 st , 2 nd & 3 rd Place Trophies)	
4 Trail Sled 1969 – 1975 (Restored) (1 st , 2 nd & 3 rd Place Trophies)	
5 Trail Sled 1976 – 1985 (Original) (1 st , 2 nd & 3 rd Place Trophies)	
6 Trail Sled 1976 – 1985 (Restored) (1 st , 2 nd & 3 rd Place Trophies)	
7 Trail Muscle – All Years (Original) (1 st , 2 nd & 3 rd Place Trophies)	
8 Trail Muscle – All Years (Restored) (1 st , 2 nd & 3 rd Place Trophies)	
9 Factory Race Sled (1983 and Older) (1 st , 2 nd & 3 rd Place Trophies)	
10 Active Race Sled (1986 and Older) (1 st , 2 nd & 3 rd Place Trophies)	
11 Custom Class (Any Year) (1 st , 2 nd & 3 rd Place Trophies) Any snowmobile that is not original and has been modified from its original state can be entered. Any year, any make, any model.	
12 Most Unique (1 st , 2 nd & 3 rd Place Trophies) For ages, snowmobilers have been finding or building their own unique renditions of snowmobiles. Bring your unique snowmobile in for a chance to take home the top dog award.	
13 Cutter Combo Class (1 st and 2 nd Place Only) Cutters have been around the sport since almost the first snowmobile was built. Bring your cutter by itself or with a tow sled. Any year cutter can be entered to win.	
14 Mini Class (1 st and 2 nd Place Only) Kids have been riding miniature snowmobiles since they have been around. The mini class is the perfect place for your child or the child in you to showcase your 120cc or less miniature snowmobile.	
15 Forgotten Wonders (1 st , 2 nd & 3 rd Place Trophies) Back in the days of old, snowmobiles were manufactured by dozens of companies. Many of whom have long since stopped production or completely gone out of business. Bring your forgotten wonder for a chance to show off your snow machine.	
16 Delegates Class (1 st Place Plaque Only) All attendees who are registered as NYSSA voting delegates can enter their snowmobile of any year, make or model free of charge. This class is <u>only</u> for voting delegates. No others will be entered.	No Charge
17 Farthest Traveled (1 st Place Prize Only) Farthest traveled from “home” to Lake Placid.	No Charge
18 Best of Show (1 st Place Plaque Only) Snowmobile collectors typically collect more than just snowmobiles. Bring your snowmobile collection of vintage snowmobile clothing, patches, helmets, saddle bags, etc. for display. Tables are not provided. Bring your own tables and chairs or rent them through the conference center.	No Charge
19 People’s Choice (1 st Place Plaque Only) The People’s Choice award is the pinnacle of vintage snowmobile awards in New York State. Every registered Forum attendee, voting delegate and vintage show participant will be given a ballot to vote for the best snowmobile in the show. All registered sleds are eligible to win.	No Charge

Name:	Sled #:
Street Address:	
City:	State:
	Zip:
Email:	Ck .# /Cash:

Please make checks payable to SLEDNY, Inc.